



## Press release

### Aurelius acquires Colt's managed cloud business

*Colt Managed Cloud to be integrated into Getronics Group following completion of deal*

**London, November 16, 2015** – Aurelius Group (ISIN DE000A0JK2A8) (“Aurelius”), the pan-European, mid-market investor, today announces the acquisition of Colt Managed Cloud (“CMC” or “the Company”), the managed cloud business of Colt Group S.A. (“Colt”). Following the completion of this acquisition, Aurelius will begin an integration of CMC into global ICT services provider Getronics Group (“Getronics”), another Aurelius investee company, to further expand its European managed cloud offering. Furthermore, a long-term strategic business partnership has been agreed between Getronics and Colt which will allow Getronics to provide managed cloud services to Colt’s customer base and utilise Colt's network, voice and data centre capabilities.

CMC is a leading pan-European provider of cloud and managed hosting services. It operates data centre locations and support services across 10 countries (the UK, France, Belgium, Germany, Spain, Italy, the Netherlands, Switzerland, Romania and India) and employs a skilled workforce across operations, transition and engagement, presales, service management and support functions. CMC retains a strong base of long-term customer contracts from around 600 blue chip customers across multiple sectors including financial services and media. The Company is forecast to deliver revenues of around €77m in the current year to December 2015.

This deal represents the latest addition to the Getronics family, which has grown significantly through a strategic acquisitions programme since Aurelius’ initial investment in 2012. Under Aurelius’ ownership to date, Getronics has achieved a steady growth in revenues, and transitioned from a traditional portfolio of workspace services to a broader service suite aimed to accommodate today’s mobile and cloud enabled enterprises. Previous strategic investments have included the successful integration of Aurelius’ IT portfolio companies Telvent, Thales Spain and Connectis Consulting into the business. Getronics also acquired the operations of NEC Enterprise Solutions across four countries in October 2013 to further the growth of its Unified Communications business. More recently Getronics acquired a subsidiary of T-Systems in Germany called Individual Desktop Solutions GmbH.

Dr Dirk Markus, CEO of Aurelius commented: *“I would like to thank the team at Colt who have worked closely with us throughout this corporate carve-out process. We are extremely pleased to be announcing this deal which will significantly strengthen and accelerate Getronics’ digital portfolio transformation and better position both companies to exploit the rapidly growing €40bn European cloud market.*

*“CMC is a high margin business with a large portfolio of reoccurring revenues underpinned by long-term customer contracts. Furthermore, both CMC and Getronics will benefit from a long term strategic partnership with Colt that will enable the ongoing provision of up to date, seamless services to their strengthened customer base.”*

Tristan Nagler, Managing Director of Aurelius in the UK added: *“This deal illustrates Aurelius’ core strengths and investment strategy of working with corporates such as Colt to provide an investment solution for non-core assets. In this case, Colt was looking to refocus on its core infrastructure business and Aurelius was able to move at an accelerated pace to provide a good home for CMC. Aurelius actively seeks deal opportunities with a high*

*degree of complexity, such as this carve-out of CMC which has a significant number of assets, operations, customers and employees across multiple geographies.”*

The financial terms of the deal are undisclosed; the transaction is subject to competition and regulatory approval and compliance with local labour laws.

**Ends**

**For more information, please contact:**

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**About AURELIUS Group**

AURELIUS is a leading pan-European investment group with offices in Munich, London, Stockholm and Madrid. It invests in companies or brands with development potential across a range of sectors. Under AURELIUS' ownership, investee companies are provided with long-term, strategic direction and financial support to help them develop, grow and achieve their full potential.

Currently, AURELIUS' portfolio of investments consists of 22 businesses, with operations in Europe, Asia, and the U.S.A. These include traditional consumer brands, services businesses and a number of industrial enterprises.

Shares of AURELIUS AG are listed in the m:access segment of the Munich Stock Exchange and are traded on all German stock markets under ISIN DE000A0JK2A8.

For more information, visit [www.aureliusinvest.com](http://www.aureliusinvest.com)

**About Getronics Group**

The Getronics family is an ICT Services group consisting of the Getronics and Connectis brands and is owned by the AURELIUS Group, a holding company headquartered in Munich, Germany. With an extensive history that extends over 125 years, the Getronics family has approximately 6,000 employees in 18 countries across Europe, Asia Pacific & Latin America, and has a complete portfolio of integrated ICT services for the large enterprise and public sector markets. This includes Workspace, Applications, Communication, Data Centre, Cloud, Consulting, Product and Managed Services.

Getronics is the lead in the Getronics Workspace Alliance, a unique model that provides customers with a consistent IT service throughout the world, with one single point of contact and billing entity, delivering services to 90 countries. The GWA is ranked number 3 globally according to OVUM's Managed/Maintained End-user Devices with a total of €7.4m assets.